

# IN-BASIN SAND — Frac Sand for Vaca Muerta

€150,000 Bridge Financing | Close 29 April 2026

In-Basin Sand S.A.S. (in formation) — JOLOT Project

April 2026 · CONFIDENTIAL

## The Opportunity

Vaca Muerta consumes **7 million tons/year of frac sand**, growing 10.2% annually. NRG Argentina — which holds 75% market share — is in operational collapse under criminal investigation. The market urgently needs a new regional supplier.

**In-Basin Sand is the closest source to the productive North Zone:**

Source	Distance	Transport cost
<b>In-Basin Sand</b>	<b>~30 km</b>	<b>~USD 5/ton</b>
Rio Negro	200-400 km	USD 15-25/ton
Entre Rios (Ibicuy)	1,200+ km	USD 35-50/ton

*Ibicuy→Añelo benchmark: US\$140/ton delivered (1,400 km). In-Basin Sand target: US\$100/ton delivered (30 km).*

## The Asset

- **6M+ tons indicated, 60M tons inferred** — certified API 19C / ISO 13503-2
- **SGS Minerals (Chile) report** validates quality for hydraulic fracturing
- **37+ year mine life** at full capacity
- **Historic Chevron Argentina relationship** — 10,000 tons/month take-or-pay proposal (2023); reconnection in progress
- **CDE Global (Ireland) budget** for 200 TPH wash plant — USD 6.8M CAPEX
- Campo Mendoza site: certified land surveys, Rio Colorado bridge access evaluated
- Live site: **inbasinsand.com** (EN) · **inbasinsand.com** (ES) — full data room under NDA

# Phase 1 Economics

Metric	Value
Phase 1 total capital	USD 450K
<b>Current bridge round</b>	<b>€150,000 (~USD 160K)</b>
Month 6 production	15,000 t/month
6-month ramp revenue	~USD 2.5M
Estimated payback	<6 months
OPEX at full capacity	USD 169K/month

## Use of proceeds — €150K:

Line item	%
Plant pre-CAPEX + adaptation	35%
Operational startup (Month 1)	40%
Working capital	20%
Legal + corporate	5%

# Investment Structure

- **Instrument:** Convertible promissory note with real guarantee (Pagaré convertible con garantía real)
- **Term:** 18 months
- **Interest:** 10% per annum
- **Conversion:** next Series A round at **20% discount**
- **Valuation cap:** US\$8M pre-money
- **Ticket size:** US\$15,000 – US\$50,000
- **Collateral:** Personal guarantee from majority shareholder Sergio Kalierof
- **Issuer:** In-Basin Sand S.A.S. (in formation)

# Why Now — 9-Day Window

The NRG collapse creates an immediate supply vacuum. Chevron, YPF, Vista, Tecpetrol and Pan American are all actively seeking a regional supplier. **Entering the market before it resettles = capturing the premium pricing curve** during the 2026 re-zoning.

The €150K bridge funds immediate plant activation — before a third party signs the contract we currently hold in proposal stage.

# Team

- **Tomas Marty** — Strategy & Capital · West Cork, Ireland · ex-Kreditech (German unicorn, Peter Thiel / Rakuten backed)
- **Marcelo Marty** — Director de Operaciones · Buenos Aires, Argentina · 25-yr Oil & Gas executive
- **Sergio Kalierof** — Majority shareholder & personal guarantor · San Juan, Argentina

# Contact

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